

# Customer Support & Customer Project Management at Qubulus

**Employer:** Qubulus AB

**Address** Brogatan 7  
211 44 MALMÖ  
Tel 0702-244324  
jobs@qubulus.com  
<http://www.qubulus.com>

**Location** Malmö

**Description** Company description

Qubulus provides solutions for enterprises, malls, airports and other indoor areas that enables the most accurate and reliable positioning of mobile phones to date. Increased security, smart logistics and enhanced user experience are only a few examples of what indoor positioning can do. The alternative positioning market is predicted to grow rapidly over the next years.

Through utilizing the surrounding radio environment Qubulus can accurately determine the position of a smart phone, even in indoor areas. Using Qubulus positioning API, positioning capabilities can easily be integrated into a smart phone application. *Read more at [www.qubulus.com](http://www.qubulus.com)*

## Role Description

In your role will handle pre-sales and service activities on a daily basis. You will be the natural link between Sales and the Development organization. This includes supporting Sales in technical questions and also with preparation of quotations and other related documentation and presentation. After a while, you will also be responsible for managing your own leads. Your efforts should always be focused to bring in the next big customer.

You will support existing customers and developers of the Qubulus developer community, and your mission is to help them understand and to get started with Qubulus products and services.

**Qualifications** Documented knowledge and experience of professional services and customer contacts in a software development environment. Basic understanding of the software development process

Additional qualifications:  
Fluent in English since Qubulus is a multi-cultural workplace

We'd also like to see that you have:

- 2+ years of work experience of working in customer related activities
- B. Sc or M. Sc in Computer Science, Telecommunications or similar
- Have documented experience of working in groups using SCRUM methodology

**Duration** Permanent with probationary period of 2 months.

**Start date** 2012-02-15 or as soon as possible

**Working hours** Full time

**Salary** Fixed monthly

**Contacts** Martin Malek, mobile +46(0)702-244324

**Application** Last application day 2012-04-01

**Reference number** CPM 12:01

**Apply via email** jobs@qubulus.com

**Competence** Knowledge of the following is also merited.

- Knowledge about mobile technology and market trends
- Knowledge about Wireless networks
- S/W development processes and tools in SCRUM, UML
- Experience from collaborative tools like JIRA, Confluence
- Programming skills (Mobile application development)
- Experience with driving customer projects

As a person you are open-minded and you see every challenge as an opportunity to learn something new. At Qubulus you will be working with cutting edge technology in a small and flexible organization where a great personality is rewarded.